



Regent Tracking Profile



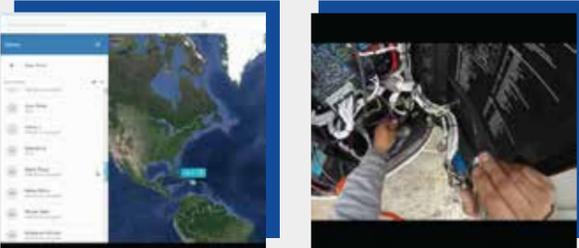
**Your Security
Partner For
Real-Time
Vehicle Tracking**



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About Us



Regent Tracking Services Limited is a security solutions provider and a member of Regent Automobile Group. We have partnered with globally renowned providers of security and tracking solutions to employ the latest state-of-the-art technology to provide our customers superior service and practical solutions.

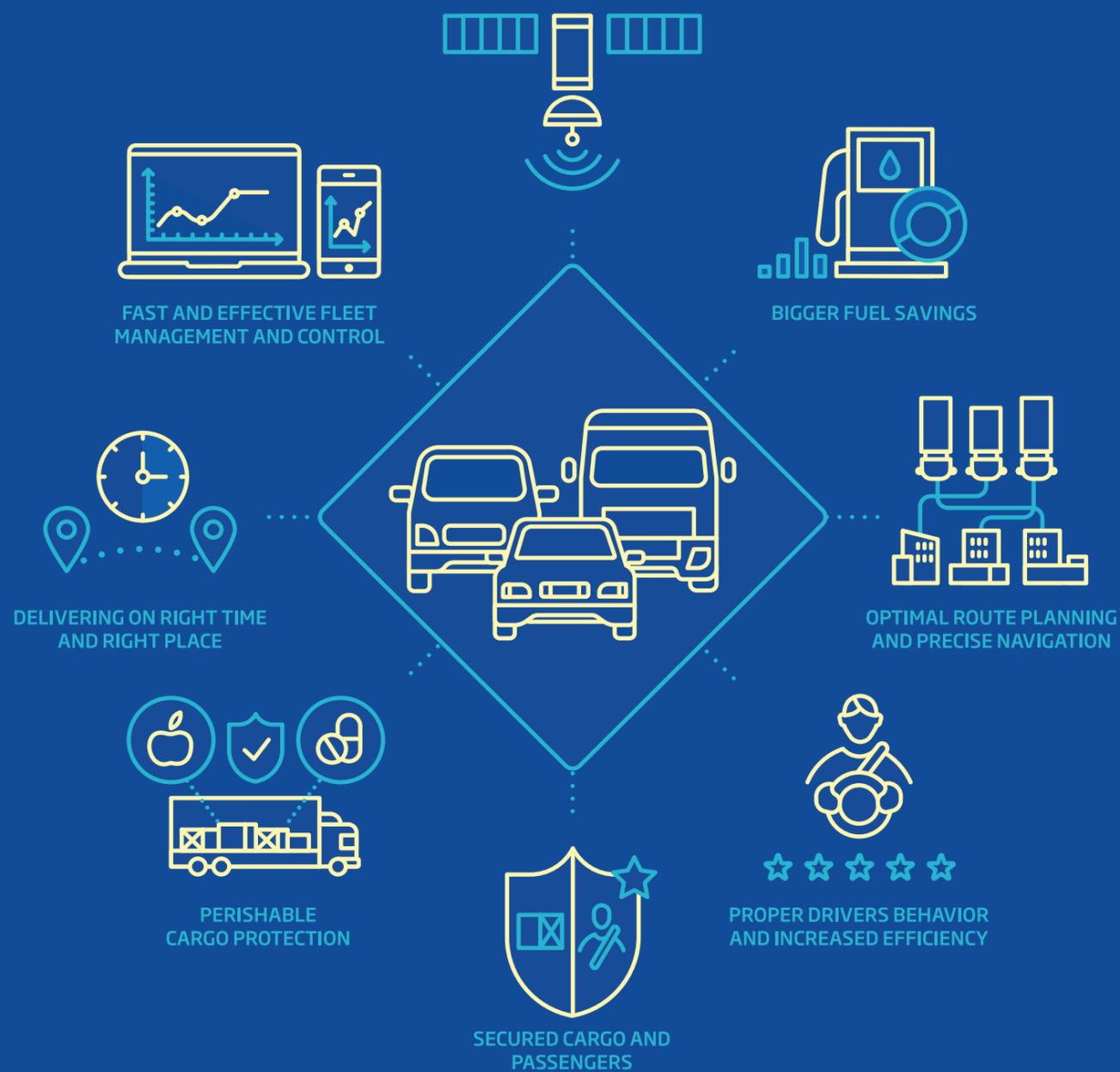
We provide fleet management solutions using advanced GPS tracking and real-time vehicle monitoring and control

Our vision – Safety should be at the forefront of every fleet manager’s mind. Bringing employees home safely at the end of the day, is where our focus is concentrated on. Dangerous driving behaviour such as speeding, harsh braking and unnecessary acceleration significantly contribute to road traffic incidents and accidents but also negatively impact fleet running

To achieve sustainable growth, we have established our vision with clear goals:

- **Driver & Asset safety:** To ensure that the driver and the asset get to their destination safely
- **Fleets:** Ensure your fleets are running at optimal performance.
- **Products:** To be the standard, always setting the pace in the telematics industry.
- **Partners:** To provide a healthy winning relationship with all partners promoting driver safety.
- **People:** To be a centre in which our employees feel passionately about the work they do

Our mission – To become the landmark of Telematics Industry in Africa, being a trusted and reliable partner for our customers, offering them an edge in the tough competition.



Fleet Management Solutions

Fleet monitoring & control

Real-time data for better fleet management.

Fuel monitoring & control

Accurate fuel level and consumption information to reduce fuel costs.

Eco-Drive

Driver behaviour monitoring and control to reduce fuel consumption and maintenance costs.

Tachograph data download

Easier management of each driver's working and resting times.

Vehicle and cargo security

A set of features and tools to improve the security of a vehicle and its cargo.

Temperature monitoring

Real-time temperature data for perishable cargo transportation.



Fleet Monitoring & Control

Real-time information on vehicle, driver and cargo enables transport managers to make better decisions that will contribute to business growth and success. The GPS tracking device with the TrustTrack software creates a solution that is suitable for all fleet types and sizes.

Fast and effective fleet management

Fleet monitoring gives greater control over the fleet, resulting in reduced vehicle operating costs and saved employee time. It also enables timely decisions to be made based on accurate data, and improves the overall efficiency of the business process.

Fuel savings and control

Detailed information on fuel levels and consumption allows transport managers to compare drivers & vehicles according to fuel usage and distance travelled, plan trips and refuelling stops, prevent fuel theft, analyse real fuel usage data and improve fleet management.

Secure cargo and passengers

Real-time data and alerts enable transport managers to react instantly to critical or unplanned situations and avoid possible financial losses or damage to vehicle, cargo or driver.

Safe and effective vehicle use

Real-time information improves the work efficiency of transport managers and drivers and contributes to overall vehicle safety. The solution allows vehicle ignitions to be blocked and, in the case of theft, vital information can be provided for vehicle recovery.



Fuel Monitoring & Control

Fuel costs can account for one third of all fleet maintenance costs, so it is important to manage it in the best possible way in order for a company to reduce its operational costs. Fuel monitoring and control solution provides companies with accurate fuel information that allows companies to make decisions that help to save and optimise fuel consumption.

Accurate fuel management

Detailed information on fuel levels and consumption allows transport managers to compare drivers and vehicles according to their fuel consumption and distance travelled, plan trips and refuelling stops, and analyse real-time fuel consumption data to improve fleet management.

Fuel savings and control

Real-time fuel level and consumption information allows transport managers to prevent and detect fuel theft events. Fuel level decrease and increase events are clearly displayed, so it is possible to identify fuel theft and check whether a driver has filled a fuel tank by as much as claimed. Furthermore, when drivers know that the fuel is being monitored, they are less likely to waste it while they drive, since they are taking responsibility for it.



Eco -Drive

Teaching drivers simple driving techniques will save a business a significant amount of fuel and reduce vehicle maintenance costs. This solution processes journey data and creates insights into possible improvements for increasing fleet performance.

Fuel savings and control

Drivers often have bad habits such as harsh braking or acceleration, idling or speeding, which waste fuel and increase consumption. The Eco-Drive solution identifies these and show how employee driving styles can change in order to save fuel.

Driver behaviour and motivation

Detailed journey information permits the ranking of drivers by safety or fuel efficiency, and the creation of a salary system based on their performance. This will motivate them to improve their driving style in order to perform better.

Secure cargo and passengers

A safer and more relaxed driving style also contributes to the safety of vehicle, cargo and driver by reducing the risk of accidents. Moreover, it creates a better experience for passengers and prolongs the life of the vehicle.



Remote Tachograph Data Reading

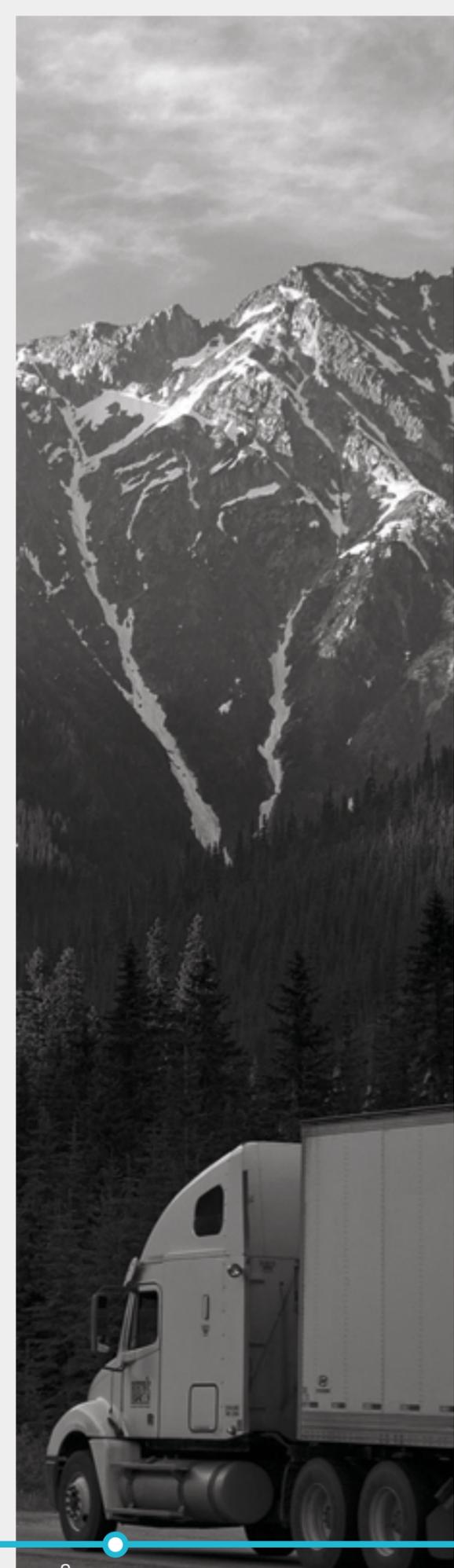
Tachograph solutions simplify the management of driver working and resting times. They ensure that drivers work the appropriate amounts of time and do not break any regulations.

Longer journeys

Remote tachograph data download is especially useful for companies with vehicles driving long distances and international routes, as it eliminates the need for expensive and time-consuming physical tachograph data collection.

Easy to use

Tachograph data is provided in .ddd format, which is used and required by most transport-related government institutions. Additional tools for data analysis and created insights improve the work for transport managers and drivers.



Vehicle & Cargo Security

Commercial vehicles and the cargoes they carry are expensive assets that can cause serious financial damage to the business if they are not well protected. This solution has a range of features to improve the security of vehicle and cargo.

Cargo security

Additional door sensors and trailer-opening notifications help to protect cargoes from unauthorised use by instantly informing the driver and transport manager.

Vehicle safety

Remote ignition blocking and alert buttons help prevent a vehicle from being stolen. Different means of driver identification allows those responsible for the vehicle and cargo at certain times to be determined.



Temperature monitoring

Transporting food, pharmaceuticals or any other perishable cargo today is unimaginable without a real-time cargo temperature monitoring. Temperature monitoring solutions ensure real-time temperature data and inform driver and transport manager on any dangerous temperature changes.

Perishable cargo protection

Ensuring the right temperature is essential for the transportation of perishable goods. With this solution, the temperature can be monitored directly from the refrigerating equipment, and temperature sensors can be installed for extra protection.

Refrigerating equipment monitoring

This solution can obtain information directly from refrigerating equipment such as ThermoKing and Carrier. In the case of refrigerating equipment failure, driver and transport manager can see it in the system, giving them precious time to save the cargo.

How Fleet Tracking Works



How Our System Works

Our vehicle tracking solutions combine sophisticated GPS tracking technology with flexible, advanced mapping and reporting software. A GPS-enabled vehicle tracking device is installed on each vehicle to collect and transmit tracking data via a cellular or satellite network, whichever works best for your operations.

The device then delivers the data to our server hosted application, which you can access through the web at any time. You receive real-time vehicle tracking updates, including location, direction, speed, idle time, start/stop and more — allowing you to manage a tighter schedule and a more efficient fleet.



Our Value Proposition

To Insurers

Lower Insurance premiums; Insurance companies now offer reduced premiums to businesses that can produce vehicle data that can be backed up by a fleet management system. Also, vehicles with a tracking device are more likely to be recovered if they are stolen. Therefore, insurance companies reward tracked vehicles with lower insurance premiums, hence increasing their customer ratio.

This will give insurance clients the comfort of knowing that they can avoid costly rates. Such data will also help to reduce accident claims and unnecessary lawsuits that cost insurance companies money year on year.

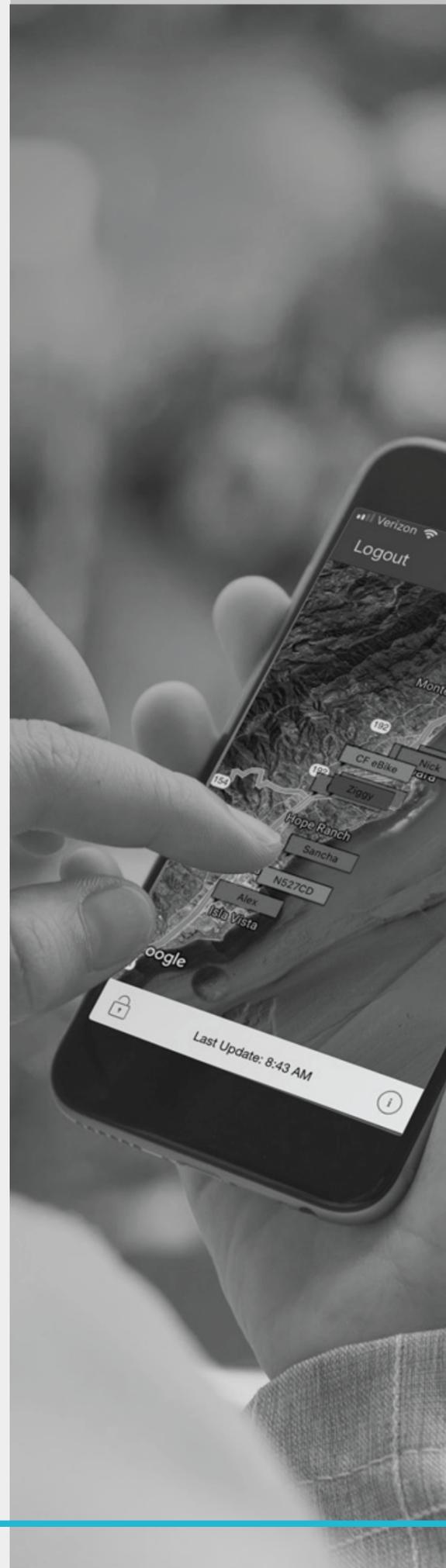
One-stop shop: While offering our well known vehicle valuation service, we confirm physical existence of the vehicle and also install security devices such as alarms and trackers during the same visit. Our mutual client need not wonder looking for security service providers or make second visits.

Recovery: We help improve your loss ratio and overall profitability through reduction and possible elimination of vehicle theft claims.

Improved claim reserving: Through faster recovery, insurer will not carry unnecessary reserves in their books.

Eliminate fake claims: Often times, there are discrepancies between information provided by claimant and possible reality. Insurers have had to engage investigators to establish the truth regarding date, time and place of accident. This takes both time and extra expense, at times with unsatisfactory results. With the regent tracker, you get to know the exact place and time of accident.

Reduced claim cost: Insurer is able to minimize investigation costs to the very necessary both in theft and accident claims.



Cont'd Our Value Proposition

Faster claim turn around: Claims related decisions and settlements are made easier and faster through accurate and real time incident reports. No time is lost awaiting investigator's reports.

Data on demand: We are able to provide activity and incident based reports on demand. The insurer can also pay to have access to our database and tracking platform for own convenient report generation.

Our proximity to your customers: Through our country-wide network, we are where your customers are. We also offer site services for clients with fleets.

Opportunity for product innovation: You can have our service embedded on your insurance product or use our platform to manage a pay-as-you drive product.

To Banks

Can you imagine how different the story of Robin Hood might have been if the king's gold sacks had GPS devices hidden in them?

GPS Tracking for Armored Vehicles; Transporting money throughout the banking system is serious business, GPS tracking systems can provide location, speed, and direction information to a central post when vehicles are on a particular route. If anything goes amiss, security can be alerted immediately and directed to the exact problem spot using GPS tracking coordinates. We confirm physical existence of the collateralized vehicle / movable asset at inception of loan facility. We confirm continued existence through time and incident based reports Recovery assistance: Should realization of a securitized asset become

Cont'd Our Value Proposition

necessary, the bank need not hire investigators to look for the vehicle / asset. Minimize recovery costs: Need for investigation and time taken to secure a collateralized asset is eliminated as vehicle is traced and demobilized. Data on demand: We are able to provide activity and incident based reports on demand and the insurer can also pay to have access to our database and tracking platform for convenient report generation

To vehicle/Asset owner

Peace of mind: Owners rest assured that asset is secured from theft Lower/Nil theft claim excess: Owners is able to negotiate for better insurance terms - lower premium and nil theft claim excess. Many insurers impose a 25% theft (without anti-theft device) excess. Theft deterrent: A security sticker placed on the vehicle acts as deterrent to thieves Fleet Management: Depending on the tracking service taken, additional services such as mileage control, fuel control and geo-fencing (area of operations restriction/alerts) are offered.

To Community

We are offering security solutions to minimize societal vices such as crime. We promote self-employment by assisting to secure income streams obtained from tracked assets of boda-boda operators and other businesses. We have created employment and continue to do so as we expand.

To Motor dealers

Improve your sales by enhancing your offering through Regent Tracking Services at discounted rates. Partner with us in securing your brand presence on Kenyan roads

Policy Statement

Any incident occurring on the network must be recorded, reviewed and resolved following an established incident management process. Incident management allows for rapid response and efficient resolution to mitigate impact to the business and future risk of similar incident.

We are committed to maintaining and continually improving this system. All employees and suppliers are invited and expected to share in this commitment. We have allocated sufficient resources to ensure that quality remains at the heart of our business.

Our Software

Our software is an easy-to-use, trustworthy, integral and advanced telematics platform for businesses to manage their transport resources.

- Optimise fleet operation costs
- Increase efficiency
- Save the fleet manager's time

Connect everything

Connect your drivers, vehicles, cargoes, tasks, routes, geographical zones, communication, KPIs and all other data in a single platform.

Reporting and KPIs

Customise, generate and subscribe to reports that best fit your business needs.

Reduce fuel costs

Historical and live vehicle data will help you to manage refueling, prevent theft, set real consumption rates, etc.

Tachograph data management

Remotely download tachograph unit and driver card data to control and manage drivers' work times.

Easy integration

API allows integration with other systems, webservice and platforms to create new solutions and improve business processes.

CANbus opportunities

Accurate and detailed data directly from a vehicle's on-board computer (CANbus) will help you to make the right decisions.

Driver behaviour monitoring (Eco-Drive)

Rate and rank each driver based on their driving styles, wasted fuel and efficiency.



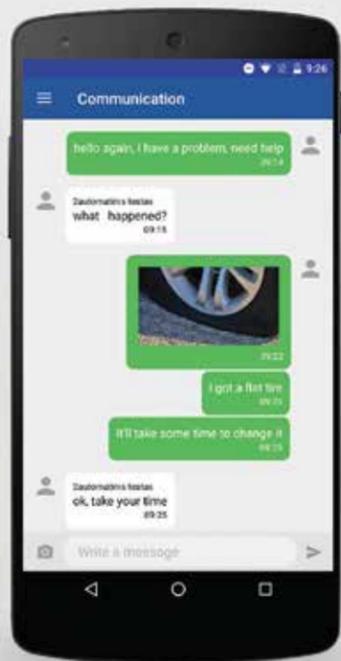
Cont'd Our Software

The mobile application improves driver and dispatcher communications. It allows the driver and dispatcher to have a conversation and manage tasks, while the driver uses the mobile application and the dispatcher uses the fleet management system.

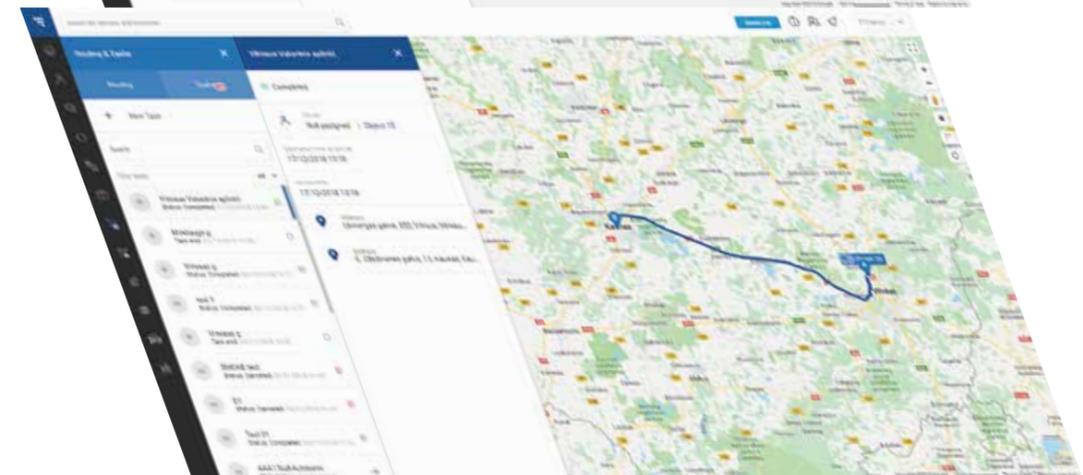
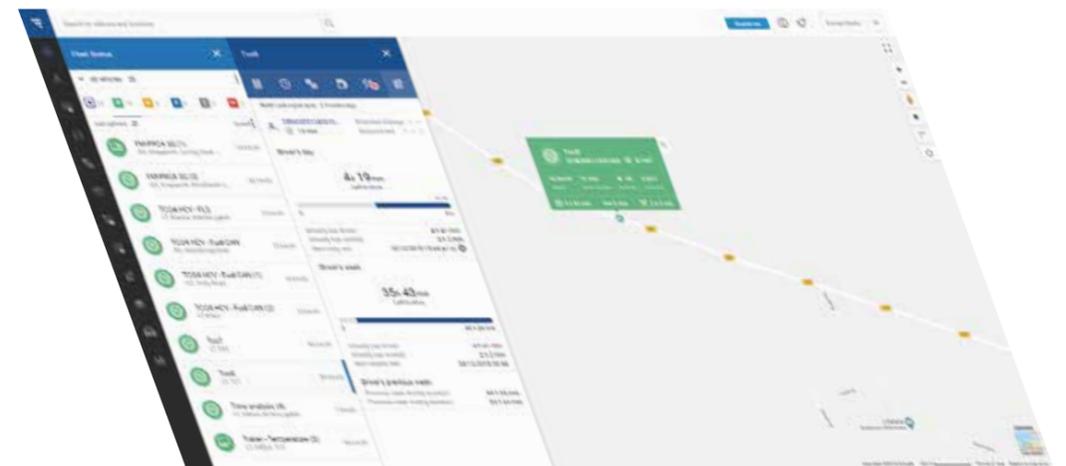
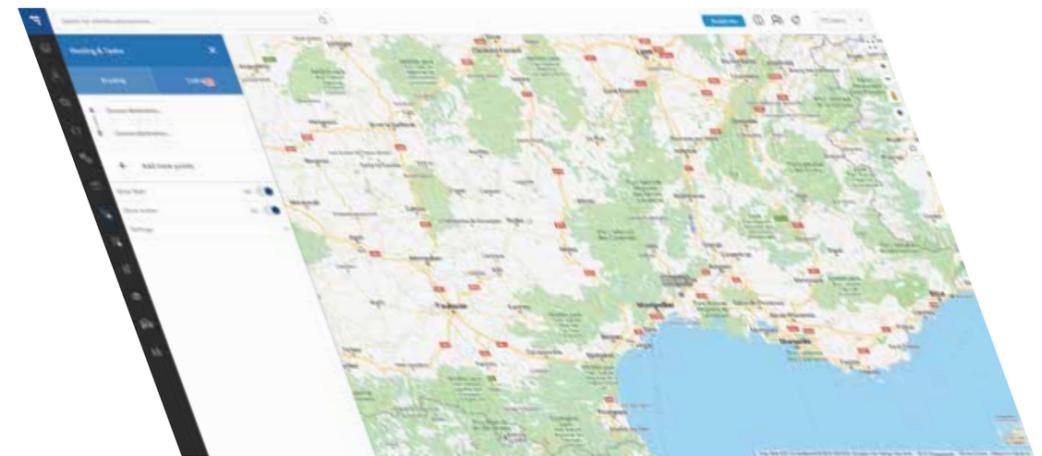
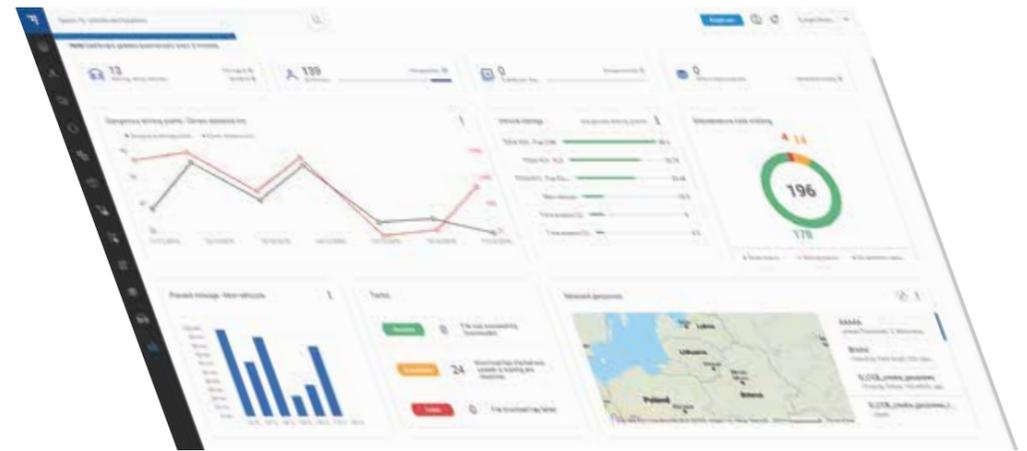
The application main functions and applications:

- Communication module – chat to have a quick conversation between driver and dispatcher. It also shows read and unread messages and allows pictures to be attached (jpg and png)

- Task module – the dispatcher can create and send tasks to the driver and the driver can confirm a completed task or reject tasks. It also allows the driver to quickly navigate to the task's location.

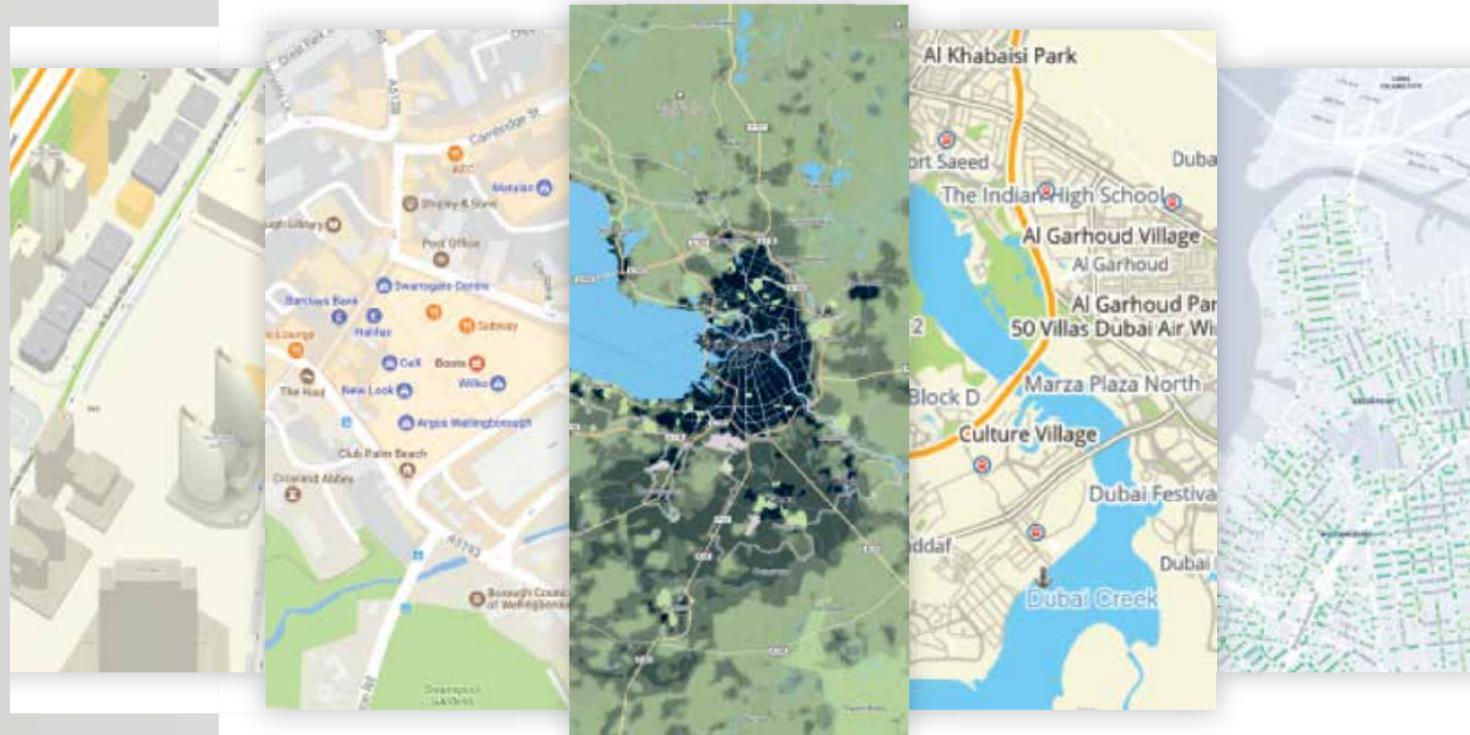


Get it on
Google Play



Rich mapping and powerful GIS tools

Unlock the full set of web maps and satellite views available on the market. Offer your customers the most accurate maps enriched with geographic information system (GIS) that suits your region.



Multifaceted GIS

Enable 3D and HD maps, monetize access to the most valuable maps and data sources, connect on-premise databases.

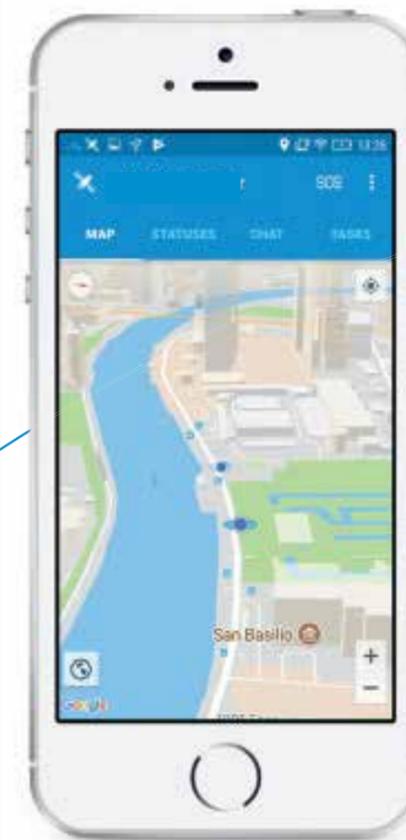
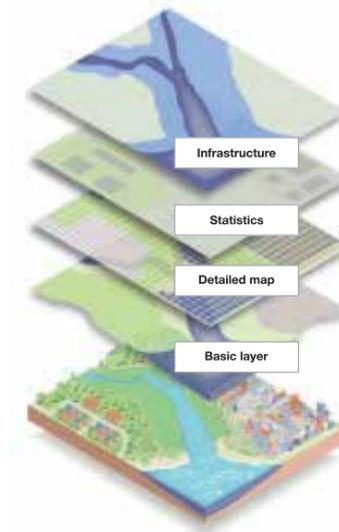


3D maps

Use 3D visualization aids, which are of particular importance for mobile employees operation.

Custom map layers

Enable multiple cartographic styles designed to emphasize your brand's identity or help to focus on particular geospatial data. Let corporate users visualize data they have in spreadsheets and databases, without allowing others to access it.



Mobile cartography

Visual 2D and 3D maps on mobile devices for increasing work efficiency in the fields.

Display scheduled tasks on the map and build optimal routes to destinations.

Real time tracking

Wherever you are you will always stay aware of what's happening. Track your objects within a meter accuracy. Stay informed of important events and react to any changes immediately.

Keep track of all the activities from PC or mobile device



Track and manage multiple objects

Filter objects to swiftly search needed ones, group them into clusters for viewing on the map in small scale.

Accurate real-time positioning

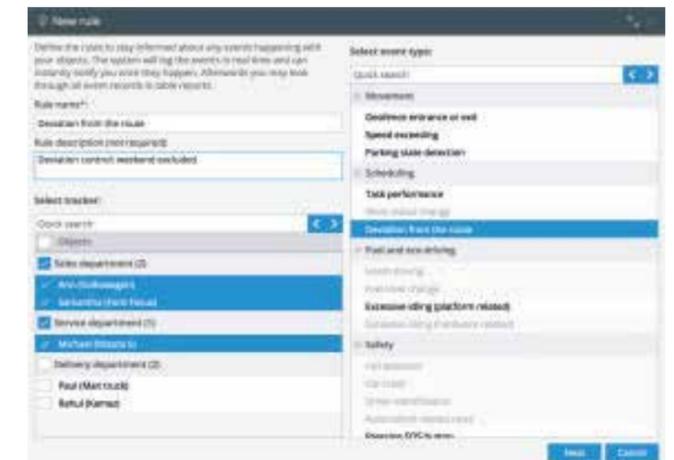
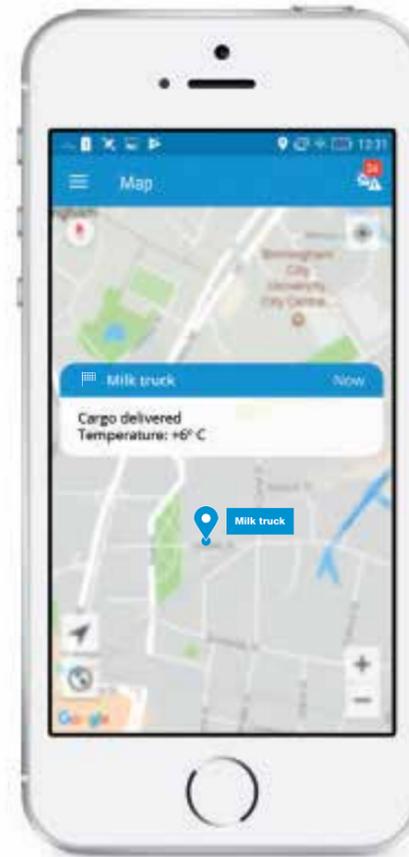
The best mapping on the market, modern methods of geolocation and real time data update on the screen.

360° street view and traffic

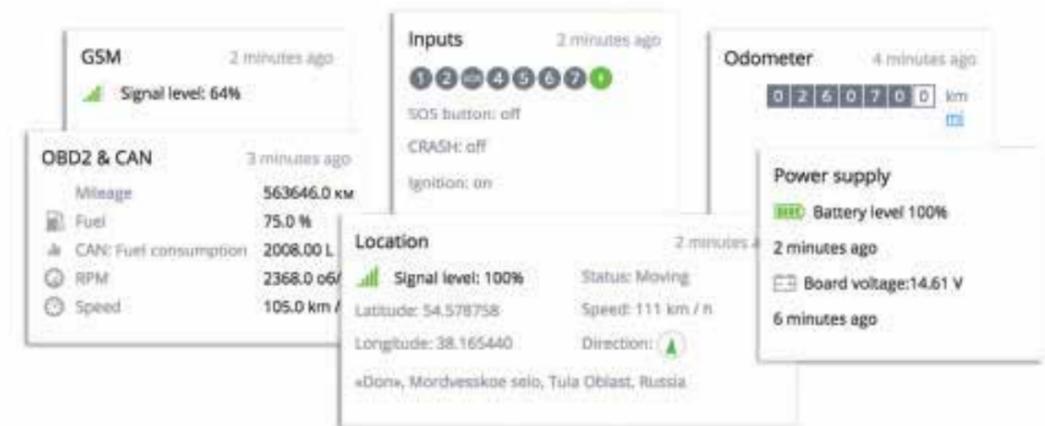
Build less traffic routes. View streets and buildings in 360° at every point of the track.

Instant notifications

Instantly learn about important events, react to changes on time.



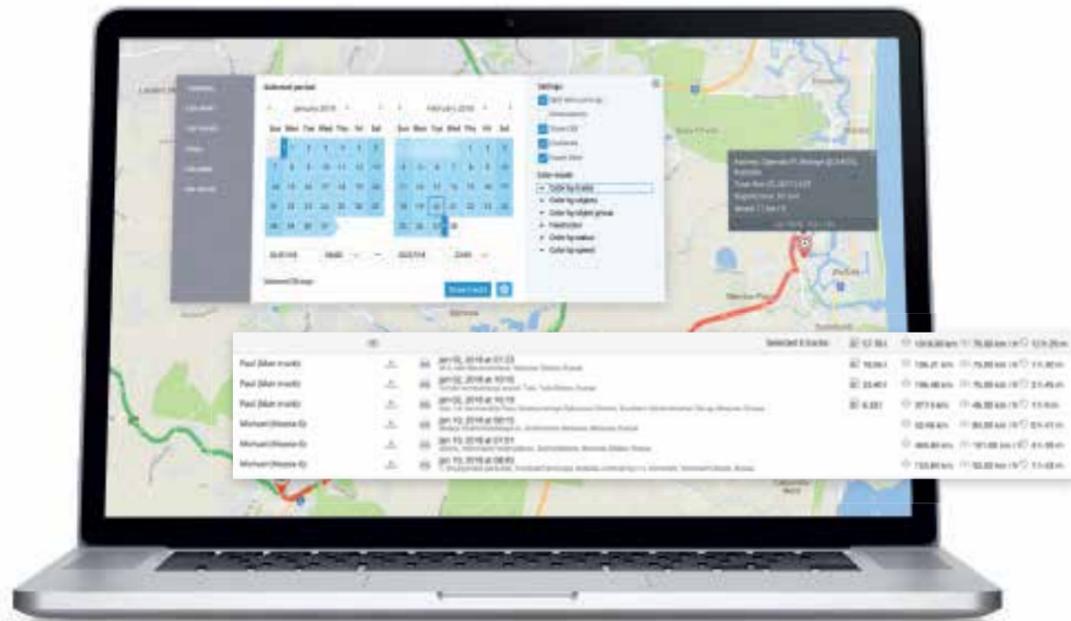
Telemetry widgets



- OBD2 and CAN
- fuel level and consumption
- engine hours and odometer
- GSM connection status
- DTC error codes
- special equipment work
- remote engine block
- cargo info (t, humidity)

Let trips make history

You will not lose any data about trips. All the history is stored for up to three years. Quick access to information for any period allows not to waste time on gathering the necessary data.



Handy trip browsing

View and compare trips on map. Several ways of visualization help the perception and optimized algorithms allow to quickly display even long trips.



Events and parkings

Display parking, fueling, speeding and other events on the generated trip. Get detailed information with just a click on the event icon.

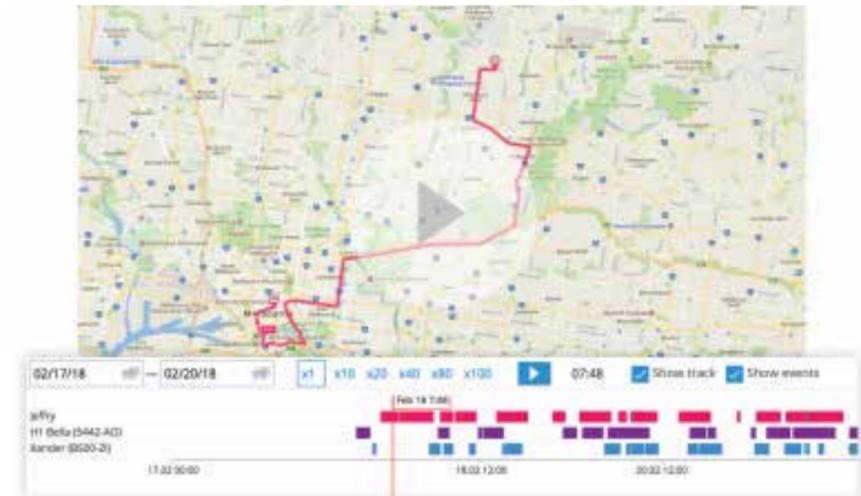


Trip statistics

Get full access to general information about each trip including length, duration, average speed and fuel consumption. Quick statistics makes it easy to get the data without creating detailed reports.

Time machine: play back trips and events

Getting instant notifications is not always enough, but you have the opportunity to go back in time. The "Time Machine" feature takes you to the day and time of the trip. Reproduce the routes and follow the object moving on the map.



Events history

You will not miss a thing. The history of events will show the exact time and place of the event for each object.

Everything that matters to you in constant access: speeding, fuel drainings, deviation from the route and much more.

View the data directly on the map, on the timeline or in the reports.

Other Services

1. Vehicle Valuation

With more than 31 branches in Kenya, we have the capability to serve our corporate clients efficiently with primary concern being placed on service rendered to their clients.

2. Court Bond Valuation

What is a Bond? A bond is a temporary reprieve that one gets from the court pending hearing of a case.

A valuation for Court Bond is a valuation conducted for the purpose of presenting it in a court of law so that a bond may be granted.

How does a valuation, property/asset and court of law combine to form a valuation for Court Bond? If someone is arrested for committing an alleged crime, they are first taken to court where a date for hearing is set. Before the hearing date arrives a person will be put in remand.

A remand is therefore a lock-up center where people are kept pending the date of hearing as set by the court. There is a provision in law whereby one can be released on bail, pending hearing, in exchange of a refundable amount of money paid in court guaranteeing ones appearance for the hearing is called the bail and therefore we say someone was granted a bond.

Due to the economic conditions and standards of living, a majority of Kenyans cannot afford to pay the substantial sum which is required for one to be released on bail. To solve this problem, the law provides a solution by allowing a bond in the form real property/assets which must have money value. This means that the property can easily be liquefied through sale to a willing buyer or the highest bidder.

A valuation for court bond is thus a valuation whose purpose is to determine the value of ones asset, which they intend to use in a court of law for bond purposes.

3. Finance Valuation

A valuation whereby the owners asset i.e. is used as a guarantor by the bank or any other lending institution i.e. micro finance in order for the client to secure a loan that is almost equivalent to the market value of the car.

4. Finance Valuation

This is a personal decision to have valuation experts value your car to determine the actual market value of your vehicle taking into consideration all the prevailing circumstances.

5. Insurance Renewal

At the end of an insurance policy, the policy holder is expected to renew his or her vehicle cover for the next insurance period, the vehicle has to be brought for valuation to determine its current market value, this value is then used by the insurance company to calculate premiums

6. Accident Assessment

This is a valuation report produced after a vehicle has been involved in an accident, giving an insight on nature of damage, parts damaged and estimate values of damaged parts.

7. CCTV Surveillance

Regent Tracking Services offers wide range of security devices from IP-base camera to highly-sophisticated CCTV camera. We provide total solution from security architecture, installation and management solution This is a valuation report produced after a vehicle has

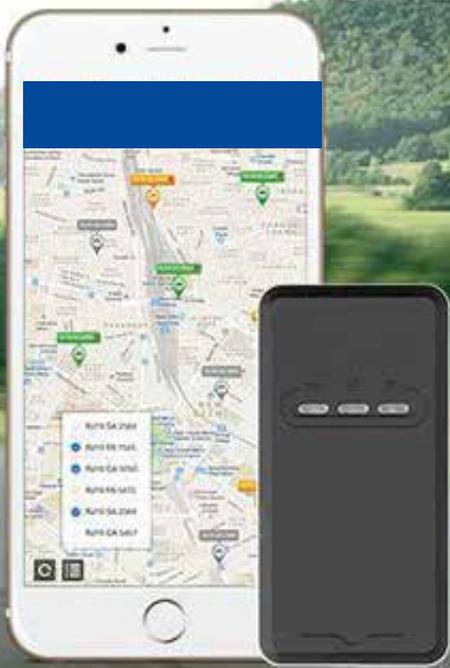


Some Of Our Clients

Clients

We are already approved Tracking Service Providers for the following reputable banks and insurance companies. You can also be a valuable consumer of our innovative security solution.





Along muthithi road ,
Gate 80,Opposite Avacado Towers
Westlands.

Support Contacts:

0715-443-024

0758-728-000

Our Branch Network

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